



NATIONAL COVERAGE - FULLY-TRAINED TECHNICIANS

BREAKDOWN SERVICING

Weighbridges provides us with wonderful, cost-effective, and time-saving productivity - when they work! As always, any piece of equipment, when used continuously or for long enough, will break down and require repair.

There is one company that stands out above the rest with expertise, professionalism, spare parts access, and qualifications. And that company is Accuweigh. Accuweigh has the ability to service a broad range of equipment, brands, and models, not just the brands we regularly sell.

Down-time is an important issue when a breakdown occurs. If down-time means lost money, then you need to have a repair effected quickly. Consider the following:

- We are the largest company in our industry, with a true national coverage.
- We have fully-staffed Service Departments in all states with service personnel that can respond to your service call promptly.
- Because of our size, we are able to stock a large range of spare parts on our shelves. This means we may well have the necessary parts to effect a repair without having to order them from the manufacturer of the equipment.
- An effective repair can only be made by an effective service person. Accuweigh conducts vigorous, structured training to ensure our service personnel are both competent and effective on site.

So why not give us a try next time your business experiences a breakdown?

SERVICE AGREEMENTS

Many of our existing Customers agree to regular, scheduled service visits to keep their weighbridges in good working order and performing accurately. We often call these agreements Service Agreements. Note that they are not a contract, as the word "agreement" implies, and can be ended at any time our Customers advise.

Service Agreements are often very competitively priced. Why? Mainly because of the two following reasons:

- We are able to plan visits in advance as they are scheduled, unlike breakdown visits that can rarely be planned. Since we are able to plan visits, we can tie the visit in with other work in the area. By sharing a trip with other work in the area, we can share the cost of the visit, so the cost to each Customer is reduced (as opposed to a single, special visit).
- We want to encourage our Customers to consider regular, preventative maintenance to be conducted on their equipment. We prefer to keep equipment in good, working order rather than have it neglected. Neglected equipment often means a more expensive and involved repair when the equipment eventually breaks down.

Please feel free to contact our Operations Managers in the branch nearest to you for a site visit or quotation. The scheduled visits can be yearly, half-yearly, quarterly, or as often as you require. Remember, Service Agreements are not a contract and do not oblige you to retain our services if you do not want to.



AFTER-SALES SERVICE

To many of our existing Customers, it is reassuring to know that the same company that sold them a weighbridge can also service that weighbridge at any time in the future.

Our experience shows that this ability to provide an after-sales service is what many potential Customers demand first before considering a purchase of any equipment. We agree. Before purchasing any equipment, ask yourself this, "Can the company provide you with the ability to service your product long after the warranty period has expired?" With Accuweigh, you can answer this question with, "Yes!"

At Accuweigh, we pride ourselves on our ability to be able to provide after-sales service. Whether it be a weighbridge or just the peripheral equipment associated with the weighbridge, we are able to provide our clients with technical support, preventative maintenance, and breakdown repairs.

AFTER-HOURS SERVICING

Equipment typically breaks down while it is being used. This presents a problem if breakdown occurs towards the end of the day, after hours, or on a weekend. You need a service provider that is flexible to meet your service needs.

Accuweigh is quite happy to provide an after-hours breakdown service to our Customers because we understand that lost down-time can mean lost income. And if our Customers aren't happy, we aren't happy.

For your reference, our standard working hours are 7:30am to 4:00pm, Monday to Friday.



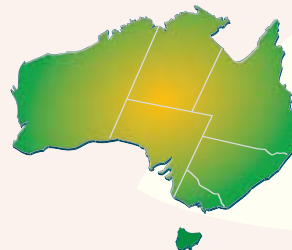
CALIBRATION SERVICING

Accuweigh is licensed by Trade Measurement Authorities in all states to certify trade instruments.

This means our range of test masses are traceable back to national secondary standards. All our test masses are accurate and have their own Certificate of Verification, a copy of which can be made available upon request.

We also have a fleet of Weighbridge Test Rig Units that run across the width and breadth of the country performing weighbridge calibrations and certifications. The rigs fully comply with Trade Measurement requirements.

Whether you have a trade or non-trade instrument, we are able to test and calibrate a wide range of weighing equipment and issue an Inspection and Test Report showing the final accuracy upon completion. If trade-approved, we also issue the Certification Form for the Trade Measurement Authority.



ACCUWEIGH IS A TRUE NATIONAL COMPANY

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ACCUWEIGH

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